

# Close bigger deals, earn bigger commissions

Earn up to an additional \$20,000 in commission  
on all eligible new clients.



Enjoy two ways to earn on qualifying fiber and/or Enterprise Internet (EI) clients

**1X MRR**  
on \$5K+ fiber  
and/or EI deals

OR

**1X MRR**  
on 5+ site  
fiber deals

► **Added bonus**

Add Managed Services to  
either and earn **1.5X MRR**  
on the Managed Services

## Act now! Incentive expires April 28, 2026

**TERMS AND CONDITIONS:** The 2026 Spectrum Partner Program Incentive applies to new Service Orders for new Services to new Spectrum Business fiber clients only. Upgrades, renewals, downgrades or moves of existing locations are not eligible for this incentive. All qualifying Managed Network Edge (MNE), Enterprise Network Edge (ENE), Cloud Connect, DDoS, or UC with RingCentral sales that are sold with DF, Enterprise Internet, or Ethernet Service will be paid a one-time incentive of 1.5X of MRC. All qualifying new Service Orders for fiber clients with 5 or more fiber locations will be paid a one-time incentive 1X of MRC. All qualifying new Service Orders for fiber or Enterprise Internet clients with \$5,000 or greater in new MRC will be paid a one-time incentive of 1X of MRC. Payment will be made to Authorized Channel Partners based on a Salesforce opportunity stage of "Sale Complete" and within normal commission payment cycles. This incentive is a limited-time, one-time payment incentive. Eligibility begins January 29, 2026, and runs through April 28, 2026. The end date is subject to change at any time and at the sole discretion of Spectrum. Authorized Channel Partner must be in good standing within Spectrum's Partner Program. Maximum payment of \$20,000 per new client sale and cannot be combined with any other paid incentive. Special pricing or Individual Case Basis (ICB) requests may disqualify opportunities from this incentive. Spectrum reserves the right to recover payments on Service Orders that do not install Services within six months of the effective date of the respective Service Order or if the Services are terminated within six months of installation. Incentive may not be available to all Partners. Contact your Channel Manager for further details. Services not available in all areas. Restrictions apply. ©2026 Charter Communications, all rights reserved.

# Close like a legend, celebrate like a fan

Earn your chance to cheer on Team USA  
in the World Cup.

## The prize includes:

- 2 premier tickets to USA vs Paraguay on June 12
- Roundtrip airfare to LA
- 4-day, 3-night stay at a 5-star hotel
- \$500 meal allowance



Turn qualified Fiber and/or Enterprise Internet (EI) sales into entries:

**Get 1 entry**

for each  
\$500 MRR sold  
(Fiber and EI deals only)



**Get 1 extra  
entry**

for each qualified  
Managed Services sale  
(1 entry per account)



**Get 1 extra  
entry**

for renewals with an  
uplift of \$500 in MRR

**Start earning entries today! Contact your Channel Manager to learn more.  
Don't wait, contest ends April 28, 2026.**

Name:

Title:

Phone Number:

Email: