



Power AI performance, power your pipeline

Deliver the bandwidth clients need for AI adoption, with Wavelength Services delivering speeds up to 400 Gbps, and maximize your revenue on every deal.

You could earn a bonus of up to
**\$5,000 on Wavelength Services from
Spectrum Business.**

1X MRR

on all new Wavelength deals

3-year minimum term

Incentive ends September 28, 2026



Contact your Channel Manager for more details.

This exciting incentive program is brought to you by the Spectrum Partner Program and Ciena.

TERMS AND CONDITIONS: The 2026 Spectrum Partner Program Incentive applies to new Wavelength Service deals only. Upgrades, renewals, downgrades or moves of existing locations are not eligible for this incentive. All Wavelength Service sales will be paid a one-time incentive of 1X of MRC up to \$5,000. Eligibility begins June 29, 2026, and runs through September 28, 2026. The end date is subject to change at any time and at the sole discretion of Spectrum. Authorized Channel Partner must be in good standing within Spectrum's Partner Program. Maximum payment of \$5,000 per new client sale and cannot be combined with any other paid incentive. Special pricing or Individual Case Basis (ICB) requests may disqualify opportunities from this incentive. Spectrum reserves the right to recover payments on Service Orders that do not install Services within six months of the effective date of the respective Service Order or if the Services are terminated within six months of installation. Incentive may not be available to all Partners. Contact your Channel Manager for further details. Services not available in all areas. Restrictions apply. ©2026 Charter Communications, all rights reserved.